

First Semester Achievement Test Analysis

Test Item	Indicator Prompted
1. a. The shops are full of flowers b. The cars are passing in the street c. The pedestrian are gathering at the fountain d. The stores are on both sides of the walk way	x
2. a. The people are on the deck b. The sailors are docking the boat c. The passengers are disembarking d. The sails blow in the wind	x
3. a. He's putting the instrument in the case b. He's playing the saxophone c. He's holding the fax d. He is honking the horn	X
4. a. They're handing over the business b. They're giving the customers tips c. The conductor is calling the passengers d. Both men are wearing glasses	x
5. a. The grocery store is open b. The vegetable are frozen c. The market is outside d. The meat is in the basket	x
6 a. They're enjoying the ride b. The ship is at the dock c. They're loading the cars onto the ship d. The canoe is in the ocean	x
7. a. They're standing in line to see the movie b. The beverage is on the bar c. The caps are above the bar d. They're purchasing something to drink	x
8. a. The dentist just checking her teeth b. The doctor is operating c. The hygienist is washing her hand d. The receptionist just making an appointment	x
9. a. The flight attendance is serving drink b. The passengers are sleeping c. They're reading in the car d. She's selling goods	x
10.	x

<ul style="list-style-type: none"> a. The waiter is serving the meal b. The nurse is uncovering the foot c. The patient is getting out of the bed d. The technician is adjusting the tray 	
<p>11.</p> <ul style="list-style-type: none"> a. The man isn't able to see b. The men are looking over her shoulder c. The woman isn't sitting d. The group is presenting the report 	x
<p>12.</p> <ul style="list-style-type: none"> a. The tricycle is on the floor b. The motorcycle is stored in the garage c. The bike is stationary d. The bicycle has fifteen gears 	5
<p>13.</p> <ul style="list-style-type: none"> a. She's waiting in the line at the bank b. She's depositing the check at the store c. She's feeling her bag with bills d. She's taking money out of machine. 	x
<p>14.</p> <ul style="list-style-type: none"> a. a lawnmower is on display b. the tractors are in the warehouse c. a trailers carry the farm equipment d. the engines are above the machine 	x
<p>15.</p> <ul style="list-style-type: none"> a. the construction worker is looking at plan b. the architect is taking measurement c. the foramen is looking for more space d. the interior designer is finishing his work 	x
<p>16.</p> <ul style="list-style-type: none"> a. the fortress is by the ocean b. the building is in a dessert c. the castle is across the river d. the palace is in the forest 	X
<p>17.</p> <ul style="list-style-type: none"> a. the waiter is serving the stew b. the sailor is cleaning the pot c. the worker is wrapping the soap d. the cook is stirring the soup 	x
<p>18.</p> <ul style="list-style-type: none"> a. she is searching for the table b. she is taping something c. she is typing her note d. she is sipping her coffee 	X
<p>19.</p> <ul style="list-style-type: none"> a. the participants are having conversation b. the orchestra is playing a full house c. the people are attending a conference d. the dancers are presenting their new show 	X
<p>20.</p>	X

<ul style="list-style-type: none"> a. he is holding the receiver with his shoulder b. the wire connect the computer c. his phone is in is hand d. the bone is resting on the counter 	

II

Test Item	Indicator Prompted
21. what do you think should be done with fund? a. you should learn the fundamentals b they should be set aside for emergency c. we had fun last night	x
22. how much snow were they expecting? a. there's no way to get their here b. we're expecting it snows c. the forecast said several feet	X
23. Would you prefer to travel first class? a. I would but only in the return trip b. the class was hard for me c. they refer me to these agency	14
24. your package arrived didn't it? a. I'll drive to the package store b. not that I know of c. I left my luggage at the house	X
25.why not ask the waiter for a fresh napkin? a. I'd like some fresh coffee b. I think I will c. it's all right, I'll just wait here	17
26. How do you get the tickets for the concert? a. just this 1-800 number b. she certain that she saw her c. there are no baggage here	X
27. You were going over the blueprint's wont you? a. no I paint it blue b. yes, I think they're excellent c. I couldn't find any foot prints	X
28. What do you think is causing the delays? a. a long day has tired her b. I went because I was curious c. there is an accident on the bridge	x
29. Do you conduct a lot of business overseas? a. we saw several Japanese businessman b. the conductor is from Austria c. not as much as much as I would like to	X
30. where's the gas up here to be lacking a. I think it's right at the join b. I got in line about ten minutes ago c. the gas pumps are lock	X

31. Have you ever participated in the negotiation? a. as a consultant I have b. this is part of the negation c. the classification were too general	x
32. can you change the height if you need to/ a. I have to check with the architect first b. the height changes every month c. there's no need to fight	16
33. She's getting harassed isn't she? a. the president praised her for her works b. she can't raise it any higher c. that's what she was promise	x
34. why did you decided on a merger of a national gas ? a. I can't decide which way to go b. their management is remarkably efficient c. we lost it because of a power search	x
35. Why should construction be halted because of the rain? a. the train stops here b. new boughs are being constructed c. dangerously wind is being forecast as well	x
36. Will Mr. Tang be attending the seminar? a. he's very punctual b. the whole department has to be there c. they tend to be late	X
37. This is the approval code isn't it? a. he'll never approve it b. it looks like it but I'll check c. we have a new dresscode	X
38. What did he give for an explanation? a. he said he lost his job b. I ask for some clarification c. his exploration made him famous	X
39. Which I rather fax it or mail it? a. we looked all the fax b. the mailbox was moved c. I'll just pick it up when I come today	X
40. when can we expect to see an improvement a. we're making home improvement b. it will take several days c. we can see her tonight	11
41. Where in Saudi Arabia do you live? a. we have a home in the north b. they were like close there c. about seven years ago	2
42. How often does the ink pen need refilling? a. I don't use the pencil often b. I think it's a pin c. it usually last a good month	x
43. Can I get you anything to drink? a. ice tea would be nice	17

b. I didn't take anything c. no she doesn't drink	
44. Who's preparing the final draft? a. no one is ready yet b. this is the last draft c. I ask Jenifer too	x
45. How far sell does your ware house? a. it's just over the border b. it's too hot down there c. it' a big house	x
46. Don't you send promotional mail? a. I send you a letter b. normally we do c. we promoted him	x
47. he's signing the list isn't he? a. he hasn't found the list yet b. after he puts down the deposit c. the sign is going up immediately	x
48. How did we earn last year? a. we learnt how to sale b. over 80,000\$ c. two years in a row	x
49. how many times has that reporter called here a. she has ten reports to deliver b. I'd like to meet them c. at least a dozen time	X
50. You're buying a computer aren't you? a. I was thinking about it b. we are primarily c. magazines keep me update on the technology	X

III

Test Item	Indicator Prompted
51. What time is the departing flight? a. 08.30 b. 11.00 c. 12.00 d. 12.30	7
52. Where are they? a. in an office b. at an airport c. at a doctor's office d. in a restaurant	X
53. What is being discussed? a. travel b. a bus station c. rodents d. computer training	X
54. What is the woman concerned about? a. what time the meeting starts b. if the chairman will be there c. if she'll be on time for the match d. who won the contest	x
55. Who will deliver the paper?	2

a. the mail man b. the supply clerk c. the receptionist d. the company's own service	
56. What is the man concerned about? a. the heat wave b. Mrs. Khan workload c. the work schedule d. Dania's health	x
57. Whose service is the man upset about? a. The dry cleaner's b. the tailor's c. a clothing store's d. a courier's	x
58. What is the man about to do? a. enter an empty room b. enter a waiting room c. get into a taxi d. get on an aero plane	x
59. Where will the ad be placed? a. on TV b. in a newspaper c. on the radio d. in the HR office	x
60. What day is it? a. Wednesday b. Thursday c. Friday d. Saturday	7
61. Why aren't there any binders? a. Mary forgot to order them b. The supplier misrouted c. They were out stock d. The wrong number were ordered	x
62. What is the company offering? a. dental care b. bridge repair service c. cleaning service d. free physicals	x
63. What is known about the elevator? a. it can only hold five people b. it works well going up c. the doors get stuck in the open position d. it isn't working at all	9
64. Why is the customer going to a different store? a. he doesn't like the printer b. this store is out of stock c. this store doesn't have the model he needs d. the printer in this store isn't working right	x
65. What are the secretaries going to do? a. take up jogging b. go for job training c. go on vacation c. transfer to another branch	x
66. What is the problem? a. the driver is late b. Marry can't get the money for the rentals c. the rental company needs more notice d. a bill needs to be paid	x
67. Where are the speakers? a. in a key store b. in a hotel restaurant c. in a friend's dining room d. in a liquor store	x
68. Who is the man talking to? a. a building manager b. an office receptionist c. an answering service d. A customer service representative	6
69. What does the woman need to do?	x

a. have her house cleaned b. dry out her dress c. get her skirt ironed d. catch an express train	
70. What interested them originally about the brick house? a. the garage b. the basement c. the front porch d. the location	5
71. Why is the manager not available? a. he is meeting with his assistant b. he went to lunch c. he is speaking with a customer d. he is out sick today	x
72. Where are the speakers now? a. in a hotel room b. at a drug store c. at reception area d. at an intersection	x
73. Who is the woman talking to? a. a dry cleaning assistant b. a cleaning company representative c. a baker d. a dental receptionist	2
74. What are the speakers discussing? a. A CD player b. A car c. A cassette player d. A drive away	5
75. What is the current bond program for? a. a building b. a subway system c. a bridge c. a tunnel	x
76. Who is the man talking to? a. a car rental agency b. a travel agent c. a department store sale d. a camping gear sale representative	6
77. What is Sonya trying to do? a. understanding the software b. read a spreadsheet report c. register at a technical school d. explain technology	x
78. What is John being asked to do? a. determine the best alarm system b. find more office space c. interview the research department d. work in customer service	x
79. How many full-time typists needed? a. one b. two c. three d. four	4
80. Where are they? a. In a book store b. in a card store c. in a library d. in a bank	x

Test Item	Indicator Prompted
81. Who is giving the announcement? a. pet owners b. the department of health c. the city town hall d. the Animal Rescue League	6
82. What is being provided? a. medical check-up for pets b. free kitten and puppies under five months c. rabies vaccination d. provide proof of ownership of a pet	9
83. What are participants asked to do? a. fill out paperwork b. volunteer time for screening participants c. register their pet at the Department of Health d. provide proof of ownership of a pet	x
84. What is this report about? a. traffic accident b. power supply problem in Manila c. electrical cost in downtown area d. a customer rebate program	x
85. What was local building managers asked to do? a. turn off half of all the office lights b. limiting the installation of the elevators c. reduce their electrical consumption voluntary d. assist in cleaning up after the accident	X
86. How many substations were affected? a. one b. two c. three d. four	x
87. What is Mr. Willey's new job? a. Hamford district's marketing director b. Chicago department's head c. Marlboro district's sale assistant d. The Federal Highway office manager	6
88. What will also be expected of Mr. Wiley? a. To act as a liaison between the Marlboro and Hamford offices b. to inspect the quality of used cars c. to device a new marketing plan for Hamford d. to give monthly training sessions	x
89. For whom the notice is particularly helpful? a. anyone planning on moving b. long distance callers c. moving companies d. utilities personnel	10
90. What is the purpose of this notice? a. To give a warning b. To announce a change c. To provide information d. To revise previous notice	x

<p>91. What should one remember when contacting the cable company?</p> <p>a. to give them new address b. to ask them about extra charges c. to have them remove the control box d. to ask how much the deposits are</p>	x
<p>92. What is this new story about?</p> <p>a. Oslo Disks new CDs b the opening of CD manufacturing plan c. Japanese and Norwegian trade relations d. Improvement in the Hillside district</p>	X
<p>93. Where does the technology production come from?</p> <p>a. Japan b. Norway c. Germany d. Denmark</p>	1
<p>94. Who may sell their distribution?</p> <p>a. Oslo Disks b. World records c. Wadushi Corporation d. Euro Records</p>	6
<p>95. Who most likely giving this talk?</p> <p>a. a manager b. a staff member c. a department head d. a secretary</p>	6
<p>96. Why is the speaker addressing the group?</p> <p>a. to introduce new employees to the apartment b. to announce a change in office hours c. to let them know when he is available d. to introduce Alex</p>	x
<p>97. Where's the office located</p> <p>a. to the left of elevator b. to the right of the water fountain c. on the top of the floor d. on the seventh floor</p>	x
<p>98. What is the purpose of the AJGA?</p> <p>a. to train professional golfers b. to promote and fun international competition c. to ensure the growth and development of young golfers d. to act as a public relation arms to the players</p>	x
<p>99. Why would a junior golfer join the AJGA?</p> <p>a. to have an opportunity to play abroad b. to develop competitive skill c. to gain acceptance into a college d. to get a change to travel all over U.S.</p>	x
<p>100. Who are the people mentioned at the end of the announcement?</p> <p>a. former members of the AJGA b. founders of the AJGA c. trainers for the AJGA d. members of the Board Directors of the AJGA</p>	10

Test Item	Indicator Prompted
101. The hotel management and the union are at a regarding the benefits package. a. staling b. point c. standstill d. draw	X
102. The town hopes to collect enough money from the municipal bonds to pay the bridge repairs. a. out b. for c. into d. by	x
103. Jan is working as an with Global printers. a. Appellant b. Apprentice c. Applicant d. Appendant	6
104. I..... it best to look over the competition before deciding to start a consulting business in this town. a. thought b. pondered c. liked d. wondered	x
105. A car today produces 70% pollutants than ten years ago. a. fewer b. less c. lower d. minimal	x
106. We have two representatives from the Conservative Party who invited to speak at the opening ceremonies. a. been b. was c. were d. had	x
108. The public utility companies have been forced over fifty new personnel to help with all the repairs. a. hired b. hiring c. hire d. to hire	x
109. Solving environmental problems cannot simply be the next organization. a. formulated with b. finished at c. related to d. moved over	x
110. The soybean has provided with more	X

<p>than a hundred different products</p> <p>a. us b. our c. we d. ourselves</p>	
<p>111. “ if you had examined each factor individually”, she argued, “you that the error was theirs’</p> <p>a. would have seen b. would have been seeing c. had seen d. saw</p>	X
<p>112. As a limited she rarely engages in the internal administration of the company.</p> <p>a. partnering b. partnership c. partner d. partners</p>	6
<p>113. She took the new high speed train was advertised in the radio.</p> <p>a. it b. who c. what d. that</p>	9
<p>114. Her supervisor was very..... in her choice of word when pointing out areas that need improvements.</p> <p>a. discrepant b. discreet c. dissolute d. dissonant</p>	6
<p>115. A of duty motivated him more so that money.</p> <p>a. motion b. sense c. touch d. manner</p>	x
<p>116. The had eroded along the bank.</p> <p>a. soils b. soiling c. soiled d. soil</p>	1
<p>117. Gloria offered to the hall for the celebration.</p> <p>a. precede b. presume c. predate d. prepare</p>	X
<p>118. The president of Bradford Businessman’s Association is hosting the celebration.</p> <p>a. a b. the c. one d. for</p>	6
<p>119. Certain leathers will when threaded with oil.</p> <p>a. shade b. darken c. shadow d. awarded</p>	5

120. The company the entire staff with an additional two days of vacation. a. granted b. offered c. rewarded d. awarded	X
121. The speeches were given while the guest the meal. a. enjoyed b. enjoying c. having enjoyed d. enjoyable	x
122. Professor Haage, as a public speaker, is than Professor Doyle. a. more entertaining b. very entertaining c. most entertaining d. the more entertaining	10
123. All departments their deadlines will be given a substantial bonus. a. meeting b. meet c. will meet d. to meet	x
124. At the time it, the contract satisfied all parties. a. sign b. signed c. was signing d. was	x
125. Burning tires is by law in most states. a. prohibited b. professed c. proclaimed d. procured	x
126. A warm muscle will stretch easily than a cold one. a. more b. some c. most d. any	5
127. After she examined the pistons, obvious to her that someone had tampered with the speedometer. a. they were b. she was c. it was d. those were	x
128. The Taj Mahal is a must for tourist India. a. visits b. visiting c. visit d. visited	X
129. Affordable electric cars will be available in the near future.	7

a. some b. sometime c. something d. somewhat	
130. Our technical department is racing to develop the technology that will give us the competitive edge we'll need our profit trend. a. to maintain b. will maintain c. maintain d. be maintaining	x
131. Law makers were about to end their summer session, but not before they passed a proposal giving a pay raise. a. himself b. themselves c. herself d. yourself	x
132. The curator of the national museum of art is ready to issue a statement regarding last night theft. a. though b. how c. yet d. lights on	x
133. In riding health care cost, many companies are streamlining their benefits program. a. to light b. light of c. lights on d. lighted	X
134. Calendar years and fiscal years don't coincide. a. almost b. already c. always d. also	x
135. The shares had been for quite some time. a. undernourished b. undervalued c. undercharged d. underdeveloped	x
136. The bank laid down several policies design simplify the collection process. a. to b. so c. that d. what	x
137.the managers enhanced the training program for new employees, absenteeism has been declining. a. before b. when c. since d. during	X
138. Mr. Baggljo's definition of "professional"	X

<p>unfortunately doesn't include "being".</p> <p>a. friendly b. politely</p> <p>c. courteously d. respectfully</p>	
<p>139. The building for a purchasing fund has been set aside, was severely damaged in the hurricane.</p> <p>a. that b. which c. whom d. this</p>	9
<p>140. These tires are highly because of their durability.</p> <p>a. recollected b. recommended</p> <p>c. recompensed d. reconciled</p>	X

VI

Test Item	Indicator Prompted
<p>141. The computer training <u>covered</u></p> <p style="text-align: center;">A</p> <p>everything <u>from to making</u> a file to <u>creating a</u></p> <p style="text-align: center;">B C D</p> <p><u>database</u> .</p>	x
<p>142. All <u>three towns</u> affected by the</p> <p style="text-align: center;">A</p> <p>earthquake <u>they</u> have <u>applied</u> for federal aid</p> <p style="text-align: center;">B C</p> <p>and other <u>emergency relief</u>.</p> <p style="text-align: center;">D</p>	x
<p>143. I <u>don't believe</u> there <u>is</u> anyone <u>best suited</u></p>	14

<p style="text-align: center;">A B C</p> <p>for the job <u>than Mr. Marrelis</u>.</p> <p style="text-align: center;">D</p>	
<p>144. <u>Proofreading</u> a technical article is</p> <p style="text-align: center;">A</p> <p><u>difficulty</u> for most editors, unless they are</p> <p style="text-align: center;">B</p> <p>very <u>familiar with</u> the subject.</p> <p style="text-align: center;">C D</p>	X
<p>145. Clients <u>still</u> do not <u>avail themselves</u> of up</p> <p style="text-align: center;">A B</p> <p>to date <u>investment informations</u>, <u>despite</u></p> <p style="text-align: center;">C D</p> <p><u>every effort</u> to provide them with it.</p>	X
<p>146. Library visitors <u>often find</u> that there <u>too</u></p> <p style="text-align: center;">A B</p> <p><u>few</u> staff members available to assist them,</p> <p>especially <u>as</u> funding for libraries <u>have been</u></p> <p style="text-align: center;">C D</p> <p>cut back.</p>	x
<p>147. The library of Congress, <u>build to serve</u></p> <p style="text-align: center;">A</p> <p>senators and congressmen <u>who were living in</u></p> <p style="text-align: center;">B</p> <p><u>is now open</u> to the <u>general public free of</u></p> <p style="text-align: center;">C D</p>	X

<u>charge.</u>	
<p>148. On our tour <u>of</u> the east coast branch</p> <p style="text-align: center;">A</p> <p>offices, Zachary, <u>the company's</u> photographer</p> <p style="text-align: center;">B</p> <p>and the boss's <u>administrative</u> assistant, <u>will</u></p> <p style="text-align: center;">C</p> <p><u>accompanying</u> us.</p> <p style="text-align: center;">D</p>	X
<p>149. Our <u>specific trained</u> engineers have</p> <p style="text-align: center;">A</p> <p><u>redesigned</u> the model <u>in accordance with the</u></p> <p style="text-align: center;">B C</p> <p><u>client's</u> new specification.</p> <p style="text-align: center;">D</p>	x
<p>150. Today, <u>with</u> highly advanced technology</p> <p style="text-align: center;">A</p> <p><u>at their disposal</u>, surgeons are <u>operated</u> with</p> <p style="text-align: center;">B C</p> <p>precision <u>undreamed</u> of twenty years ago.</p> <p style="text-align: center;">D</p>	X
<p>151. <u>As usual</u>, tourist <u>will be encouraged</u> to try</p> <p style="text-align: center;">A B</p> <p><u>hang glide</u> and mountain climbing <u>when they</u></p> <p style="text-align: center;">C D</p>	X

visit the Appalachians	
152. I can <u>tell you</u> if your loan <u>has approved</u> A B just <u>as soon as</u> the credit reports <u>arrives</u> . C D	X
153. The international yacht show, <u>being held</u> A in Florida this year, <u>will attract</u> many <u>boating</u> B C <u>enthusiast</u> from <u>around world</u> . D	x
154. <u>Having been trained</u> in the laws of the A host country, I <u>can attest to the fact</u> that it <u>is</u> B <u>crucial</u> to <u>a success export business</u> . C D	X
155. The <u>supervising manager</u> ordered <u>two</u> A B <u>dozens</u> roses for <u>the main table</u> and <u>mixed</u> C D <u>flowers</u> for the lobby.	X
156. We <u>looked to</u> <u>hundreds of documents</u> A B before we found <u>what</u> we were <u>looking for</u> .	X

C	D	
A	B	
157. <u>Counted on the continued expansion of</u> the Asian's market, government economists <u>are still issuing</u> prediction of <u>no inflation</u> .		X
C	D	
A	B	
158. <u>All South China Sea harbors have been</u> temporarily <u>closed to either</u> commercial and private traffic.		X
C	D	
A	B	
159. <u>Fishing permits</u> are normally <u>issued to</u> for only one <u>season</u> and for a <u>limited number of</u> fish.		X
C	D	
160. The <u>pressing supplies that are purchased</u> for this project were <u>mistakenly left at the</u> <u>store</u> .		X
A	B	
C	D	

VII

Test Item	Indicator Prompted
161. What is the article about? a. the storage and retrieval of documents b. the number of export transaction in most organizations c. the manner n which export activity is	x

documented d. the responsibility of the exporter to the importer	
162. What document will be used to release goods from the originating warehouse? a. bank document b. shipping document c. custom document d. dispatch document	x
163. Why was this memo written? a. as a preventive measure to preclude any nonpayment b. to announce a change in credit requirements c. to admonish administrators for not following policy d. to inform the staff that a hotel had collapsed	x
164. what specific change has Mr. Sidwell asked for? a. That no new hotels be financed b. that the time spent on filling reports be reduced c. That the collection time be shortened d. That more attention to be paid to restaurant clients	x
165. Where is Ice wine most abundantly produced? a. Bavaria b. New Hampshire c. Moldavia d. Oregon	5
166. What is necessary to grow grapes that will produced icewine? a. The grapes must be frozen solid b. It must be severely cold c. The vines must be able to produce a second crop before winter d. The vines must be supported by nets when they are snow laden.	9
167. Why is icewine not widely known? a. because production is limited b. because its pungent fragrance produces a limited market c. because desert wine is not popular d. because it is very expensive	x
168. What is the hotels biggest accomplishment? a. It attracts celebrities and dignitaries b. it is still the center of activity in Nha Trang c. It achieved five star status d. It purchased a multinational corporation	9

<p>169. What happened in 1990?</p> <p>a. Colonial rule ended</p> <p>b. The building was restored</p> <p>c. The hotel was officially accredited</p> <p>d. Embassies became part of the complex</p>	11
<p>170. What is in walking distance from the hotel?</p> <p>a. The Bai Noi trade center</p> <p>b. The train station</p> <p>c. Ho Chi Min City</p> <p>d. The Nha Trang Industrial Complex.</p>	x
<p>171. Why is the tax payer's payment late?</p> <p>a. Her 1040 arrived late</p> <p>b. Her business had difficulties</p> <p>c. Penalties and interest were too high</p> <p>d. She didn't anticipate such high taxes</p>	x
<p>172. What is the tax payer purpose in writing the letter?</p> <p>a. To explain why payment wasn't made</p> <p>b. To prove that initial payment was made</p> <p>c. To enquire as to what penalties will be levied</p> <p>d. To request permission for incremental payments.</p>	x
<p>173. How much was the taxpayer able to pay initially?</p> <p>a. \$350</p> <p>b. \$2,100</p> <p>c. \$2,600</p> <p>d. \$4,700</p>	8
<p>174. When does the taxpayer propose paying interest due on the taxes?</p> <p>a. January</p> <p>b. February</p> <p>c. June</p> <p>d. September</p>	7
<p>175. In what country is Electrix is the main producer of electronics?</p> <p>a. Egypt</p> <p>b. Venezuela</p> <p>c. Spain</p> <p>d. Morocco</p>	5
<p>176. Who is this report intended to?</p> <p>a. Competing European electronics manufacturers</p> <p>b. Software engineer</p> <p>c. Business school students</p> <p>d. Employees of electrics</p>	10
<p>177. Which company in the organization is the newest member?</p> <p>a. Softcomp Organization</p> <p>b. Electrix in South America</p>	x

c. Telecor d. Span Electrix	
178. Where have electric companies yet to be established? a. South America b. North America c. Asia d. Europe	5
179. Where would an office intercom system maybe manufactured? a. Madrid b. Caracas c. New York city d. Rabat	5
180. What is the topic of this announcement? a. Growth of Tourism in Dhiba b. A debt c. Hotel services d. A loan	x
181. Who is providing the largest part of the loan? a. The ILC b. Madrid Credit Corporation c. Gartala Hotel d. Saudi Finances	6
182. Who is building the hotel? a. The ILC b. Madrid Credit Corporation c. The Dhiba Diamond Hotel d. Three Hotel Chains	6
183. For whom is the notice intended? a. Security Personnel b. Customs officials c. Porters d. Travelers	x
184. What factor does not affect the carry-on allowance? a. Space on the plane b. Weight of bags c. Size of bags d. Ticket class	x
185. What should travelers do with carry-on bags? a. Put name tags on them b. Check them in the check in counter c. Identify them for security personnel d. Make they contain no valuables	x
186. What should be removed from your luggage? a. Out-of-date luggage tags	x

b. Combination locks c. personnel effects d. combustible items	
187. What is known about this order form? a. The customer has credit approval b. Only the recipient can place an order on it c. It clearly states the payment terms d. Returned items will not be refunded	x
188. What should a dissatisfied customer do? a. Apply for credit according to the payment term b. Send back the free gift c. Send the goods back within 30 days d. Request a refund	x
189. Which information must customer provide? a. billing address b. Credit approval number c. A reason for the return d. Catalog page number	x
190. How much did Southern Pacific pay out to its retirees in Year 2? a. \$5.5 million b. \$24.8 million c. \$ 62.0 million d.\$191.4 million	8
191. How much was set aside in year 1 for future retirees? a. \$20.7 million b. \$174.6 million c. \$748.9 million d. \$923.5 million	8
192. How much did the workers put towards their retirement in Year 2? a. \$5.5 million b. \$19.4 million c. \$24.8 million d. \$923. 5 million	8
193. What is the purpose of this memo? a. To criticize the new sales force? b. To inform Mr. Corcoran of a drop in sales c. To give details of a situation in Marlboro d. To explain sales figure for the month	x
194. Which district improved sales slightly? a. Carrington b. Marlboro c. West Grammit d. Abidole	x
195. What might be influencing the slump in sales? a. Fifty percent of the market has been won over by the competition	x

<ul style="list-style-type: none"> b. The sales supervisor is new c. The are has only half its usual sales force d. The staff hasn't been given enough help 	
<p>196. What is Jerry Baldwin's job</p> <ul style="list-style-type: none"> a. To train the sales people b. To assist the sales supervisor c. To expedite excitement from Mali d. To find the reason the drop in sales 	10
<p>197. What is the main point of this article?</p> <ul style="list-style-type: none"> a. Gas – powered vehicle is gaining in popularity b. Air quality in Los Angeles is improving c. The EDF is providing real assistance to Southeast Los Angeles d. The ride share program is lessening traffic congestion 	x
<p>198. Why was the shuttle program started?</p> <ul style="list-style-type: none"> a. To test the efficiency of the gas-powered engines b. To promote commuting by train c. To offer second job for the low income workers d. To give workers access to the train stations 	x
<p>199. Who is Michel Cameron?</p> <ul style="list-style-type: none"> a. The Train Wheels Director b. An economist c. A system analyst d. An employment specialist 	10
<p>200. What is the Southeast Community Development Corporation?</p> <ul style="list-style-type: none"> a. The main source of the money for the shuttle project b. A partner of the Environmental Defense Fund c. An organization that studies the effects of pollution on Los Angeles d. An employment resource center 	10